

Seize the Opening Vive, mira el claro de luz!

"PNS is the Silver lining

2006 ANNUAL REPORT

Visionaries & Leaders,

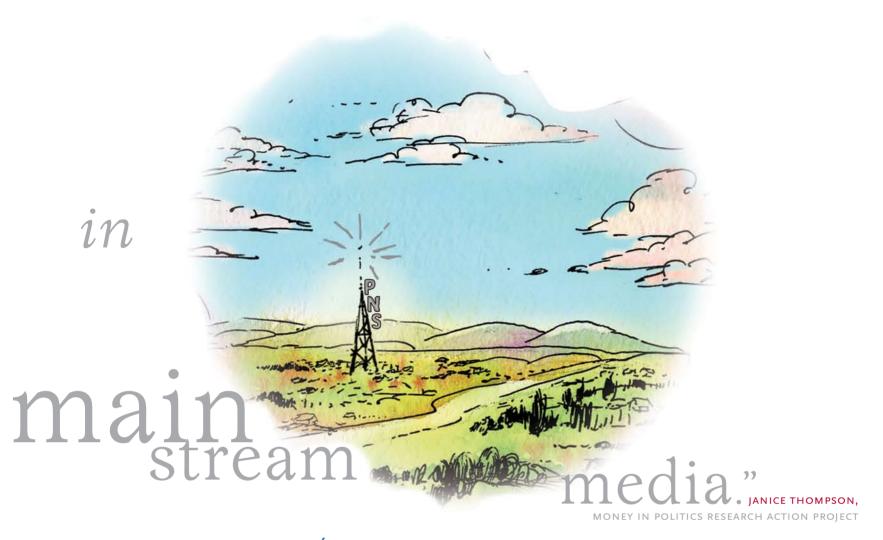
Today's massive call for change requires very down-toearth decisions. In the opening before us where more people are seriously questioning the status quo, **WE THANK OUR SUPPORTERS**, who understand the role we all play telling stories that matter and lifting up voices of change.

For the past 11 years, Public News Service has advanced this process through our AP-style state-level news services producing issues-oriented broadcast news on the "public interest beat." We do this in a thought-provoking way so people, regardless of their politics, can listen and ponder and yes, change their lives and communities.

We salute all who work to make equity, sustainability, accountability and compassion the defining values of our time. We're here to support and challenge you. **SEIZE**THE OPENING!

A los Visionarios y a los Líderes,

Hoy en día hay un llamado a gran escala para realizar cambios, y por ende las decisiones son ágiles y sencillas. Frente a nosotros se está creando una cultura de transparencia en la que la gente seriamente se está cuestionando



el status quo, y LES DAMOS LAS MÁS SINCERAS GRACIAS a todos los que nos han apoyado; a ustedes quienes entienden nuestra responsabilidad de difundir información de gran relevancia, crear conciencia y con ello la realización de cambios.

Desde hace 11 años, en Public News Service hemos avanzado en este proceso con nuestro estilo AP de servicios de noticias con acceso a información pertinente, produciendo y difundiendo temas orientados de acorde al interés común; sin importarnos su política, la gente, puede

escuchar y reflexionar, y por qué no, realizar cambios en sus vidas y en sus comunidades.

Honramos y respetamos a todos aquellos que día con día se esfuerzan en hacer posible la equidad, la sustentabilidad, la rendición de cuentas y la compasión, son estos valores que nos definen hoy en día. Estamos con ustedes, los apoyamos, forjemos juntos nuestro destino los retamos ahora ¡VIVE, MIRA EL CLARO DE LUZ!

LARK CORBEIL Fundadora/Founder

 $In~2006_{\rm our~independent~services~produced}$

2,142 RADIO NEWS STORIES which were aired over

160,000 TIMES on 3,721 RADIO STATIONS nationwide.

BROADCASTERS across the map use Public News Service stories — from conservative news/talk to public, community, ethnic and religious outlets, as well as their online sites. National network usage continues to grow with CBS Network, Clear Channel Network, Native News Network. Air America. WIN and other outlets on the Internet.

114 STORIES IN SPANISH went out from our New Mexico service and our 40 television stories in Idaho aired consistently on nine TV stations serving all the main markets. In 2007, we look forward to developing more television, and will add another bi-lingual service in California and collaborate again with Mainstream Media Project on a Spanish talkshow project. In addition, PNS content will be available to supporters on the Web, and increasingly other Web news outlets, via RSS and podcasting.

And this year, our weekly news magazine show "The Connection" celebrates its first anniversary on Air America Minnesota



- » Building our editorial, marketing and development resources to establish PNS as a national news source with services in all 50 states.
- » Invest in strategic collaborations with other public interest media outlets to expand ethnic media and create new media products.
- » Utilize RSS media and podcasts to open new and broader distribution opportunities for PNS news content.

Why a Public News Service

CHANGING MEDIA LANDSCAPE

Today six corporations control most media outlets. Through them, huge financial and corporate interests spend billions of dollars annually to influence public policy. Mass media is our best version of **ongoing adult education** and where our public policy gets made, or un-made. But today our most dedicated broadcast journalists — increasingly overworked and underpaid — understand it is no longer about journalism and public service: It's about ratings, profit margins and the corporation's bottom line.

In this environment, it's increasingly challenging for public interest organizations to get their perspective and data included in this debate in a way that the public can hear. A journalist pressed for time in the broadcast newsroom today often chooses from a variety of provided sources, and sponsored video and commercial newswire content goes directly to journalists' desktops.

SERVING THE PUBLIC INTEREST SINCE 1996

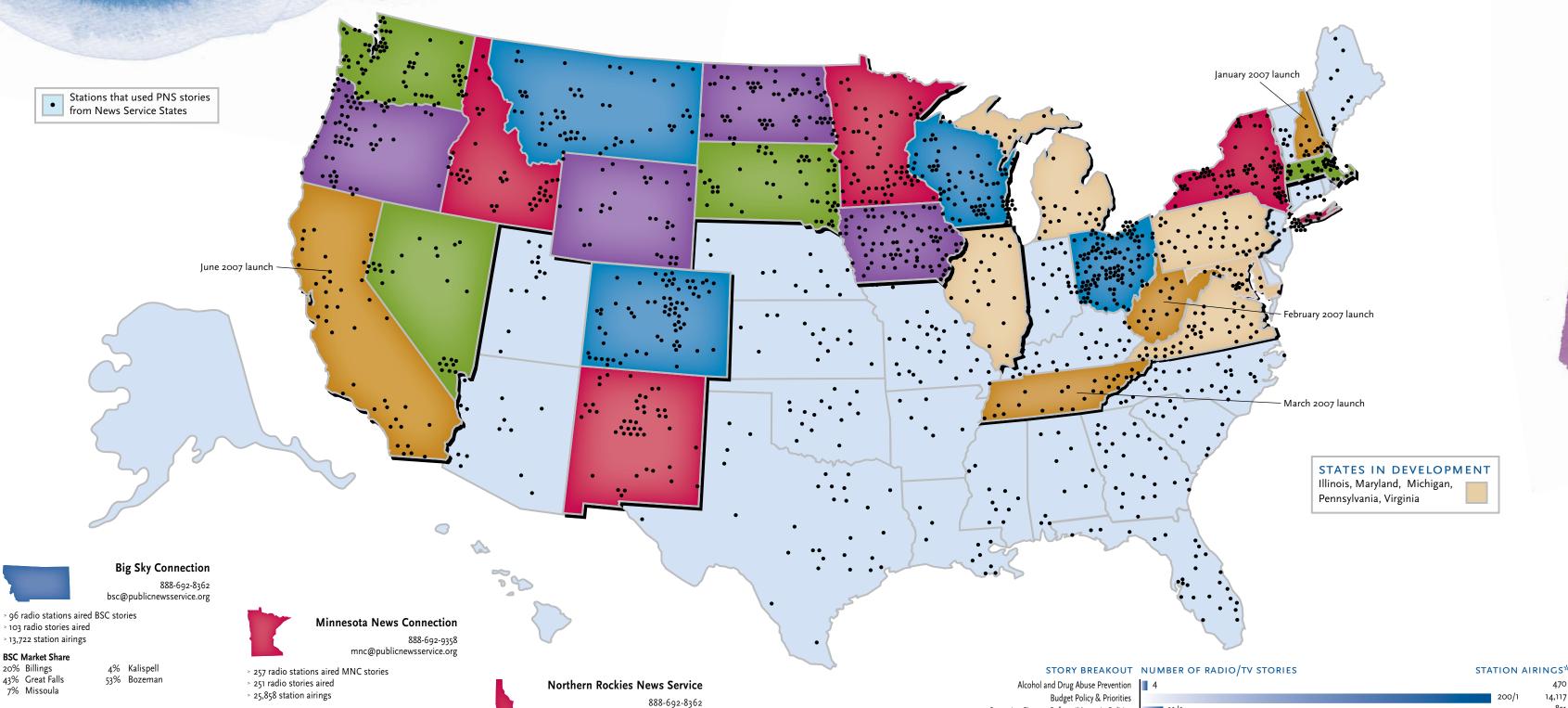
PNS is a public interest AP-style news service whose beat is the broad range of the civic sector. What makes our work different from the provided material mentioned above is that supporters cannot control or "buy" our work. As a funding model, we use a hybrid of public broadcasting where overall programming is supported by contributions

from nonprofits, individual donors, foundations and socially responsible businesses. Donors can earmark their support to fund coverage of issue areas with the understanding that all editorial control rests with PNS. Material from this independent service then competes with all the other sources for broadcasters' attention. Many stations air the stories "as is" while some better-staffed newsrooms use the idea and contacts we provide to produce their own stories.

IN A RAPIDLY CHANGING MEDIA

ENVIRONMENT, PNS starts with radio because it requires the smallest investment for the biggest "change agent" and radio audiences are holding their own while print and TV lose market share rapidly. The average person listens to radio three hours a day, mostly in the car. In addition, radio stations (and TV) migrate PNS news to their Web sites because the stories are timely, well written and local, and the news service is positioned to build on that local coverage as more online community models emerge.

Radio Stations Airing Public News Service Stories in 2006





Colorado News Connection

888-320-9604 cnc@publicnewsservice.org

> 143 radio stations aired CNC stories

> 113 radio stories aired > 4,169 station airings

CNC Market Share

28% Denver-Boulder 51% Pueblo 48% Colorado Springs 74% Grand Junction 45% Fort Collins-Greeley



Commonwealth News Service

888-320-9603 cns@publicnewsservice.org

> 83 radio stations aired CNS stories > 84 radio stories aired

> 8.566 station airings

CNS Market Share

26% Springfield 25% Cape Cod 20% Worcester



Greater Dakota News Service

888-606-7494 gdns@publicnewsservice.org

> 91 radio stations aired GDNS stories > 124 radio stories aired

> 11,098 station airings

GDNS Market Share 67% Rapid City



Iowa News Service 888-692-8363

ins@publicnewsservice.org > 157 radio stations aired INS stories

> 175 radio stories aired

> 25,352 station airings **INS Market Share**

31% Des Moines 9% Quad Cities 56% Cedar Rapids

45% Dubuque

46% Waterloo-Cedar Falls 48% Sioux City 57% Mason City

MNC Market Share

26% Minneapolis- St. Paul 32% Duluth 30% St. Cloud 7% Fargo, ND

40% La Crosse, WI 29% Rochester 54% Mankato-New Ulm 28% Grand Forks, ND



Nevada News Service

888-320-9602 nns@publicnewsservice.org

> 59 radio stations aired NNS stories > 106 radio stories aired

4,732 station airings

NNS Market Share

33% Las Vegas 31% Reno



New Mexico News Connection

888-471-1722 nmnc@publicnewsservice.org

> 88 radio stations aired NMNC stories

> 114 radio stories aired > 8,198 station airings

NMNC Market Share

51% Albuquerque 46% Santa Fe 18% Las Cruces



> 202 radio stations aired NYNC stories

> 192 radio stories aired

> 5,873 station airings

45% Newburgh-Middletown

NYNC Market Share 17% Utica-Rome 39% New York City 37% Poughkeepsie 46% Nassau-Suffolk 36% Binghamton 37% Buffalo-Niagara Falls 14% Olean 17% Rochester 13% Elmira-Corning 45% Albany-Schenectady-Troy 32% Hamptons-Riverhead 47% Ithaca 33% Syracuse



nrns@publicnewsservice.org

104 radio stations and 40 television stations aired NRNS stories

125 radio stories aired 10,374 station airings

NRNS Market Share 53% Boise 47% Spokane 21% Idaho Falls

10% Pocatello 30% Twin Falls



Ohio News Connection

800-317-6698 onc@publicnewsservice.org

257 radio stations aired ONC stories > 150 radio stories aired

> 13,702 station airings **ONC Market Share**

80% Cincinnati Youngstown-Warren 48% Columbus Canton Huntington-Ashland 47% Dayton 60% Toledo 66% Lima 8% Fort Wayne



Oregon News Service

888-692-8368 ons@publicnewsservice.org

> 157 radio stations aired ONS stories 164 radio stories aired

8.494 station airings

ONS Market Share 56% Portland 56% Eugene-Springfield 54% Medford-Ashland

67% Bend

30% Roseburg



Prairie News Service

888-692-8955 pns@publicnewsservice.org

107 radio stations aired PNS stories > 95 radio stories aired

> 7,184 station airings PNS Market Share 31% Fargo-Moorhead

43% Grand Forks



Washington News Service 888-692-9286

wns@publicnewsservice.org

157 radio stations aired WNS stories 153 radio stories aired

> 7,599 station airings

WNS Market Share Seattle 28% Spokane Yakima 44% Tri-Cities

18% Aberdeen-Hoquiam 46% Wenatchee



Wisconsin News Connection

888-320-0605 wnc@publicnewsservice.org

200 radio stations aired WNC stories 136 radio stories aired > 6,765 station airings

Milwaukee-Racine

WNC Market Share

46% Madison

Appleton-Oshkosh 67% Eau Claire

62% Green Bay

76% La Crosse

21% Wausau-Stevens Point 32% Sheboygan **Wyoming News Service**

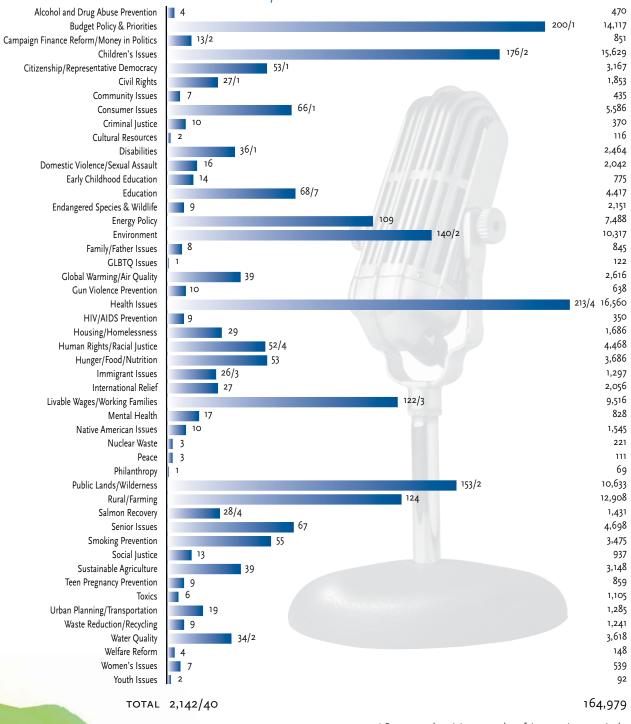


(July - December) 800-317-6708

wyns@publicnewsservice.org

> 153 radio stations aired WYNS stories > 86 radio stories aired > 7,599 station airings

WYNS Market Share 39% Casper



* Represents the minimum number of times stories were aired.

What Supporters Get

- » The ability to earmark support for 6−12 stories per year (depending on the state) to cover specific issue categories with the understanding that your contribution is supporting a widely-used independent news service committed to the public interest.
- » Penetration into commercial and public radio media markets statewide, and nationally, plus INCREASING ONLINE DISTRIBUTION.
- » An electronic report tracking usage, available a few days after the story is aired. This gives detailed information on where the story played and the minimum number of airings.
- » A committed journalist focused on finding spokespeople and information for timely news stories on the issues you care about.
- » Almost no extra work for advocates, since most stories require only an initial phone call to pitch and another to fact-check the story.
- » Knowledge that every story on an issue you care about elevates other journalists' awareness and understanding. Print, TV and online journalists typically listen to the radio and follow up on stories they first hear there.

How to Get Involved

We seek additional supporters who share our commitment to a more just, sustainable and compassionate world. The success of the Public News Service mission depends on its ongoing ability to broaden both the range of issues covered and channels of distribution, and this requires an increasing level of collaboration and financial support. Please visit our Web site at www.publicnewsservice.org or contact us at 888-891-9416 to learn more about how you can help.

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