

"In the current news landscape, PNS plays a critical role in bringing public-interest stories into communities around the country."

ROYE ANASTASIO-BOURKE
Annie E. Casey Foundation



#### Friends of PNS,

Change comes like lightening hitting an ancient forest, quickly — after millennia of slow growth. The world's largest and longest-living organism — an aspen grove — doesn't grab headlines very often. No matter how each individual tree quakes, or how many shoots go off in different directions; it is one body and the health of the whole depends on all its parts.

As humans, we are conjointly rooted as well, and our survival depends on our shared solutions. We need to hear each other, and as Bill Moyers says: "The need for voices of reason, simple and eloquent, has rarely been stronger."

Our passion is to provide these voices. Through an expanded online presence and social media, and launching an individual membership campaign, we're connecting to new audiences and supporters on a daily basis. Collaborating with other media organizations like Spot.us has also expanded our capability to dig deeper and produce even better stories.

PNS pioneered the first member-funded commercial news model in 1996 in Idaho. Since then we've gone multi-platform and bilingual, successfully developed new funding streams, grown to 34 states and survived two recessions — a strong testament to the value and need for our work, and the



commitment and vision of supporters like YOU!

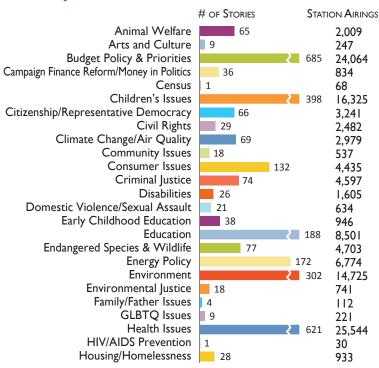
We celebrate the green shoots of new growth, and THANK YOU for being part of this community!

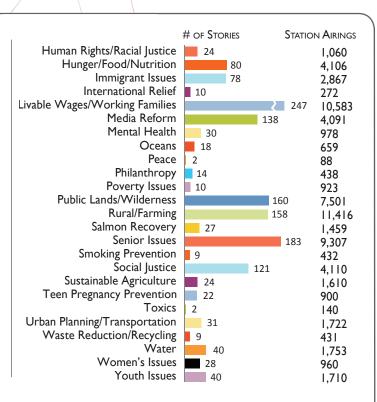
Sincerely,

Lank Cabeil

Lark Corbeil, Founder - Public News Service

# Story Breakout -





what YOUR Issues?! 2011's breakout shows issues we raised money to cover. While our stories reached a combined estimated audience of over a billion, many critical stories were under-reported or worse, "orphaned" (with no funding at all.) It is your support that makes all the difference when it comes to creating a well-balanced news service.

# **Strategic Alliances**

As the news industry re-invents itself, collaboration is key. We often work with other content providers and organizations with complementary missions; below are two key partners.



#### **Media in the Public Interest**

MPI's mission is to assist NGOs to interact more effectively with journalists, help the media cover nonprofits' issues more comprehensively, and incubate innovative media projects.

Supportfrom foundations enabled reporting on a wide range of issues and MPI's trainings, <u>Ask-A-Reporter</u> and "Who Do You Think You Are? (Hint: Not Everyone Agrees With You)" continue to be well received. The latter is a ground-breaking examination of public policy analysis through the lens of "polarity thinking" which cogently explains some of the most divisive social issues of our times.

#### **Contact Susan Glairon**

sglairon@MediaInThePublicInterest.org or call 303-339-0092



SBS turns the for-profit model on its head: ALL profits are donated to fund public interest journalism, and this gifting helps PNS cover investigative journalism, "orphan issues" and subsidize memberships.

Last year, SBS reached an audience of over 34 million with audio, video, print and online content on behalf of socially responsible companies, political campaigns, foundations and other organizations. SBS provides a highly affordable avenue for PR and influencing needs — whether a one-time event or ongoing campaign.

For a fraction of the cost of ad purchases, SBS can get greater and faster penetration, while helping the social change movement — a win/win/win!

#### **Contact Matt Hemmendinger**

matt@SoundBiteServices.com or call 888-320-9606.

# "PNS extends the reach and amplifies the voices of those too often left out of public policy debates."

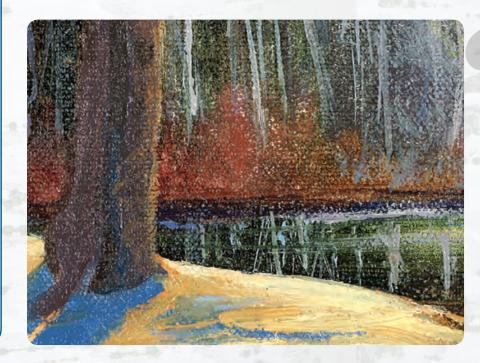
MARCIA EGBERT, The George Gund Fund

# Thank You, Members!

Since launching the first member-supported independent state news service in 1996, we constantly innovate ways to benefit our supporters as well as the public dialogue.

# **Take Advantage of Benefits**

- Membership Benefit Review Webinar: A great way to keep abreast of PNS developments, and learn to interact more effectively with all journalists.
- Free PNS RSS Widget for Your Site: Put stories on issues relevant to your organization right on your site!
- Spanish Talk Show Bookings: Our Spanish supporters get bookings on Spanish radio talk show programs.
- Discounts on Trainings and PR/Branding Packages: See the sections on SoundBite Services and Media in the Public Interest.
- Expanded Conversations Through Social Media: Join us on your favorite network today to stay current on top issues.
- Friendly, Helpful Outreach Staff: Call 888.891.9416 or email us at outreach@ PublicNewsService.org



"The only improvement I can ask for is weekend news."

NYC broadcaster

Connecticut News
Service broke a story about
veterans and the high numbers of
those returning to homelessness. This
story was picked up both by NPR and
national networks and helped draw
attention to the ongoing support
and healing our military families
require, and deserve.

After many

contentious Congressional

hearings debating the proposal

to connect the oil sands of Canada

to the refineries of Texas. President

Obama decided to block the Keystone

XL pipeline proposal. A prolonged

campaign exposing the lack of

environmental safeguards eventually

turned the tide against

the pipeline.

"a different and unique look at things"...
"covers topics that are ignored by other media"..."our listeners appreciate the excellent content."

New Mexico media outlets

For the first time, the U.S. Environmental Protection Agency announced that hydraulic fracking "may" be to blame for causing groundwater pollution. The draft finding could have an effect in states trying to determine how to regulate the process.

Servicio de Noticias Públicas

As the demand for Spanish news content rises, the benefits of our commitment and consistent outreach (since 2003) continue to grow.

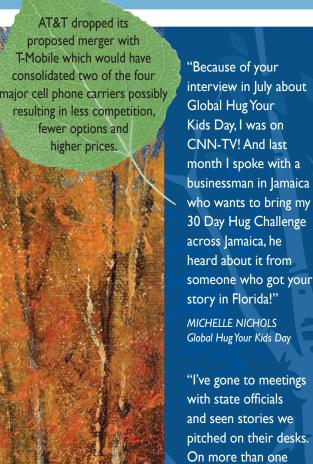
Last year, we produced 215 Spanish stories in 14 different states. In Texas, each story was picked up by an average of six other 'brick and mortar' media outlets, however most of our Spanish pickup is online, which is almost impossible for us to systematically track.

Our multi-platform reach ranges from grassroots local community outlets to national networks in the U.S. and Mexico. Some notable outlets that picked up these stories include: KXOL-FM Los Angeles; KIQI-AM San Francisco; KLTM-TV Telemundo; La Voz Hispanic Newspaper; Radio Bilingue and Notimex - Mexican News Agency, Mexico City.

In addition, many of the 53 interviews on Spanish radio talk show programs (booked by Mainstream Media Project as benefits for our supporters), triggered additional TV and print interviews.



Our mission is an engaged citizenry making educated decisions in service to democracy; public news service and our role is to inform, inspire, excite and sometimes reassure people in a constantly changing ecosystem. We measure our success in impact as well as audience, and recognize that positive change requires the hard work of many. Our news coverage is one critical element, and throughout this report we highlight some of the progress made on key issues in 2011.



"We value the service greatly. With just one staff reporter, challenge to fill the news hole, so we appreciate the intelligent, interesting content."

California newspaper

New uranium mining

claims near the Grand Canyon of

the Colorado River will be banned for

the next 20 years, under a final decision

announced by U.S. Interior Secretary

Ken Salazar. Some one million acres of

public lands to the north and south of

the National Park are affected,

though Salazar's action will

not affect claims already staked

near the Canyon.

Florida News

Connection broke a story

about 4,000 Department of

for a for-profit company, taking over 30

Corrections officers forced into working

south Florida prisons — who were entitled to State

compensation amounting to \$25 million. The

day after we broke the story, the newly-appointed

Department of Corrections chief was forced to

resign by Governor Rick Scott. One reason

cited in the Governor's news release was

publicity about the \$25

million SNAFU.

In 2011, Public News Service produced 4,592 news stories which ran, conservatively, over 196,805 times on 6,205 radio stations, 1,189 print outlets and 255 television stations for a national total of 7,649

"Very helpful & informative...adds flavor to our state content normally gleaned from the wires.

Indiana broadcaster

The Ohio Livestock Care Standards Board took the final step to advance

Media Outlets that used

PNS stories from News

**States in Development:** 

Vermont, New Jersey

Service States

Utah, Arkansas,

significant welfare reforms for farm animals.

# **Contacts**

**Arizona News Connection** 800-931-9983 • anc@publicnewsservice.org Twitter: @pns\_AZ

**Big Sky Connection** (Montana) 888-320-9607 • bsc@publicnewsservice.org Twitter: @pns\_MT

California News Service 800-317-6701 • cans@publicnewsservice.org Twitter: @pns\_CA

**Colorado News Connection** Twitter: @pns\_CO

# **Commonwealth News Service**

(Massachusetts) 800-621-4194 • inns@publicnewsservice.org 888-320-9603 • cns@publicnewsservice.org

'bricks and mortar' outlets, and tens of thousands of online outlets.

#### Twitter: @pns\_MA **Connecticut News Service** 800-931-4206 • ctns@publicnewsservice.org

Twitter: @pns\_CT Florida News Connection 800-931-0169 • fnc@publicnewsservice.org

# Twitter: @pns\_FL

**Greater Dakota News Service** (South Dakota) 888-606-7494 • gdns@publicnewsservice.org Twitter: @pns\_SD

## **Illinois News Connection** 800-931-9973 • inc@publicnewsservice.org

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**Indiana News Service** 

Twitter: @pns\_IN

#### **Iowa News Service** 888-692-8363 • ins@publicnewsservice.org

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#### **Kentucky News Connection** 800-931-1861 • knc@publicnewsservice.org Twitter: @pns KY

**Keystone State News Connection** (Pennsylvania)

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#### **Minnesota News Connection** 888-692-9358 • mnc@publicnewsservice.org

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#### Twitter: @pns MO **Nevada News Service**

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# **New Mexico News Connection**

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**New York News Connection** 888-320-9601 • nync@publicnewsservice.org

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888-692-8362 • nrns@publicnewsservice.org

# **Ohio News Connection**

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# **Oregon News Service**

888-692-8368 • ons@publicnewsservice.org

# Twitter: @pns OR

#### Prairie News Service (North Dakota) 888-692-8955 • pns@publicnewsservice.or

Twitter: @pns ND

#### **Tennesee News Service** 800-931-1880 • tnns@publicnewsservice.org

Twitter: @pns\_TN **Texas News Service** 

Twitter: @pns\_TX

800-931-0167 • tns@publicnewsservice.org

#### Virginia News Connection 800-931-1882 • vnc@publicnewsservice.org

"Good writing, great

stories"... "Valuable

Pennsylvania

news"... "Love the

long option."

Twitter: @pns\_VA

# Washington News Service

888-692-9286 • wns@publicnewsservice.org Twitter: @pns\_WA

# West Virginia News Service

800-317-6705 • wvns@publicnewsservice.org Twitter: @pns\_WV

#### Wisconsin News Connection 888-320-9605 • wnc@publicnewsservice.org

Twitter: @pns\_WI

# Wyoming News Service

800-317-6708 • wyns@publicnewsservice.org Twitter: @pns\_WY

occasion, these stories got carried all over the country and that reached millions."

RICK WILSON AFSC-WV Economic Justice Project

"We joined PNS, upon faith, not knowing really what to expect. Through balanced reporting of news, you are really responding to a huge media gap in Texas. Keep up the

good work!" RANDY CHAPMAN **Executive Director** Texas Legal Services Center

> "Your reporting helped ensure the FULL restoration

of home visitation in the final budget compromise. I thought you might like to see what an amazing impact it can have."

ARIELLE BERNSTEIN Deputy Director for Fight Crime Invest in Kids

# public news service

# **Let's Connect!**

We would love to connect with you through social media and help share content with wider audiences. Please tell us where we can find you online!

- Friend us on Facebook facebook.com/PublicNewsService
- Follow us on Twitter twitter.com/pns\_news
- Plus us on Google+



